

tangible works with business leaders to create & leverage brands as strategic management tools that drive innovation & change



Cogoport: Brand Launch

Tangible works with business leaders to create & leverage brands as strategic management tools by utilizing insights & data to drive innovation & change.

Your brand is more than just a great communication tool, it's also a powerful management tool

Vision,

Mission,

Values

Brand Promise





Vision: Where do you want to be in a specific timeframe

Mission | *Purpose* | *Brand Promise* | *Positioning:*

How are you going to achieve your vision?
What gets you out of bed?

Values: Actionable behaviours that achieve the Mission



Marketing & Communications

Naming & identity
Visual & verbal core elements
Communications applications & guidelines
Web, app & digital channel design
Communication ideation & marketing strategy



People & Culture

Customer service standards
Organizational rituals & initiatives
Internal process ideation
Uniform design
Brand cascades & brand metrics



Products & Services

Brand architecture & endorsement strategy Product menu organization Innovation & new product development Segmentation & product portfolio strategy Packaging design



Spaces & Places

Retail design Corporate interior design Exhibitions & events

Our capabilities & your project



Vision, Mission, Values **Brand Promise**





It's all the same thing:
YOUR PURPOSE



Marketing & Communications
Naming & identity
Visual & verbal core elements
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People & Culture Customer service standards Organizational rituals & initiatives Internal process ideation Uniform design Brand cascades & brand metrics



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Product menu organization
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Spaces & Places Retail design Corporate interior design Exhibitions & events

Phases 1 & 2: Our approach to developing the brand promise

An iterative process to arrive at SSH's final brand promise

Brand pillars



History & Pr track record he



Pride & heritage



Venues & facilities

GOOD

Price & value for money

Health

benefits

Rituals &

habits

Community

building



Breadth of offer



Convenience & accessibility



Customer Service

Brand promise options (tested by Intuit in external FGDs sessions)



Easiest way to have it all



Find your tribe



A world of energising experiences



Be inspired by the best



The home of sport

Final brand promise options Tested in quant survey by Intu

(Tested in quant survey by Intuit and with internal & external stakeholders by Tangible)



Easiest way to get everyone involved



Find your tribe



A world of energising experiences



Inspiring the best in you

Final options (to be discussed after research phase)



A world of energising experiences



The easiest way to enjoy energising experiences



Final brand

promise

An inspiring world of energising experiences



Strengths & Areas for Improvement

Cogoport's Strengths and Areas for Improvement - Summary





Brand Pillars

Brand Pillars relevant for your industry



Innovation & Technology
Approach towards developing,
adopting & integrating
software or processes to deliver
better solutions



Financial standing
Strong financial backing
that gives investors or
stakeholders confidence in
our capabilities



Networks & Connections
The network we've built in the
industry and our ability to
bring in and align
stakeholders & partners



Knowledge & Expertise Capabilities, experience, & know-how that we have developed through talent, training, research etc.



Geographic reach
The ambition and extent of
our geographic penetration
locally, regionally &
globally



Breadth & depth of offer Range or comprehensive products & services that address different stakeholders & their needs



Integrating value chain Integrating processes & systems across the value chain to increase production efficiency & value



Customer focus
A philosophy that puts
customers first and drives the
way we design the products/
services we offer



Convenience
Ease of sourcing for and
using our products, e.g.,
accessibility, method of
preparing or using our
products



Quality & Reliability
Focus on quality & reliability of
delivery; supply chain
efficiency, on time on budget,
gives assurance to stakeholders

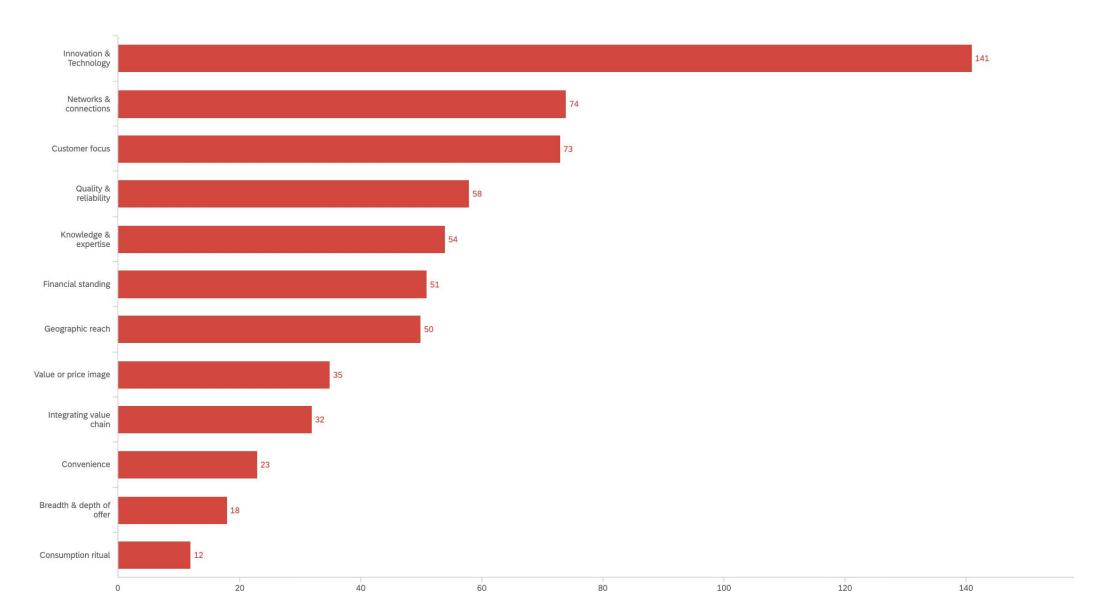


Value or Price Image
How price competitive we
are or how much value we
deliver to customers in our
price range



Consumption ritual
The ability to create repeat
ordering and become part
of a business customers
process workflow

Which 3 preference drivers do you believe are the most compelling for Cogoport in the future?



External

Summary of Preference Drivers





























Innovation & Technology





Customer focus







Summary of Preference Drivers









Networks & Connections





Internal preference drivers in the future versus strengths today

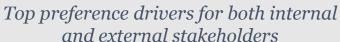
- **Innovation & Technology** strength today and important in the future.
- **Network & Connections** more valued in the future.
- **Financial Standing** strength today less important in the future.





Customer focus



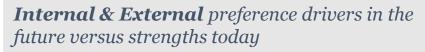






Innovation & Technology





Customer Focus strength today important in the future



Customer focus





Quality & Reliability

External preference drivers in the future versus strengths today

- **Innovation & Technology** not a strength today but important in the future.
- **Quality & Reliability** is a strength today and important in the future.





Brand Positioning

Brand positioning options for Cogoport





Simplifying the complex to increase efficiency



Convenience



Breadth & depth of offer



Value or Price Image





Providing technology & expertise to maximise opportunities



Knowledge & Expertise



Financial standing



Networks & Connections





We're obsessed with fulfilling your supply & delivery needs



Consumption ritual



Convenience



Knowledge & Expertise



Breadth & depth of offer





Building global communities to help businesses thrive



Integrating value chain



Geographic reach



Knowledge & Expertise



Networks & Connections







Brand positioning options for Cogoport



Simplifying the complex to increase efficiency







Providing technology & expertise to maximise opportunities







We're obsessed with fulfilling your supply & delivery needs







Building global communities to help businesses thrive





Brand Promise Options Summary









Building global communities to help businesses thrive



Least liked by both internal and external stakeholders



Geographic reach



Knowledge & Expertise



Networks & **Connections**



Conve

Value or

Price Image

www.wledge& *Top choices by both internal and* external stakeholders



Breadth & depth of



Financial standing



Networks & Connections



Lukewarm/neutral response

Convenience



Knowledge & Expertise



Breadth & depth of











Brand Promise Options Summary



















Suggest option 4 is part of the sectors context:

> 'Trade Knowledge & Execution Gap'







Integrating value chain



Geographic reach



Knowledge & Expertise



Networks & **Connections**









Brand Promise Options Summary





Convenience



Breadth & depth of offer



Value or Price Image



Providing technology & expertise to maximise opportunities



Knowledge & Expertise



Financial standing



Networks & Connections



Tangible suggests combining both top choices

Lead with 'Technology, Expertise', and 'Customer Focus' as they are most preferred by MSMEs— who are the main target audiences of Cogoport's business



Building global communities to help businesses thrive



Integrating value chain



Geographic reach



Knowledge & Expertise



Networks & Connections







Brand Promise Option Recommendation



We're the leaders in trade-tech delivering better customer outcomes.

Value 1: Applied innovation to make trade easy

Value 2: Expertise & adaptability to grow relationships

Value 3: Seamless networks to deliver reliably















Brand Promise Option Recommendation



- 1. We're expert leaders in trade-tech, delivering better customer outcomes
- 2. We're leading a new age of technology-driven logistics, powered by our global trade platformTM, delivering better outcomes
- 3. Delivering better outcomes through adaptable technology-driven logistics and expertise

Brand write-ups tested



We're the leaders in trade-tech delivering better customer outcomes.



Brand promise option #2



We're leading a new age of technology-driven logistics powered by our global trade platform delivering better customer outcomes.



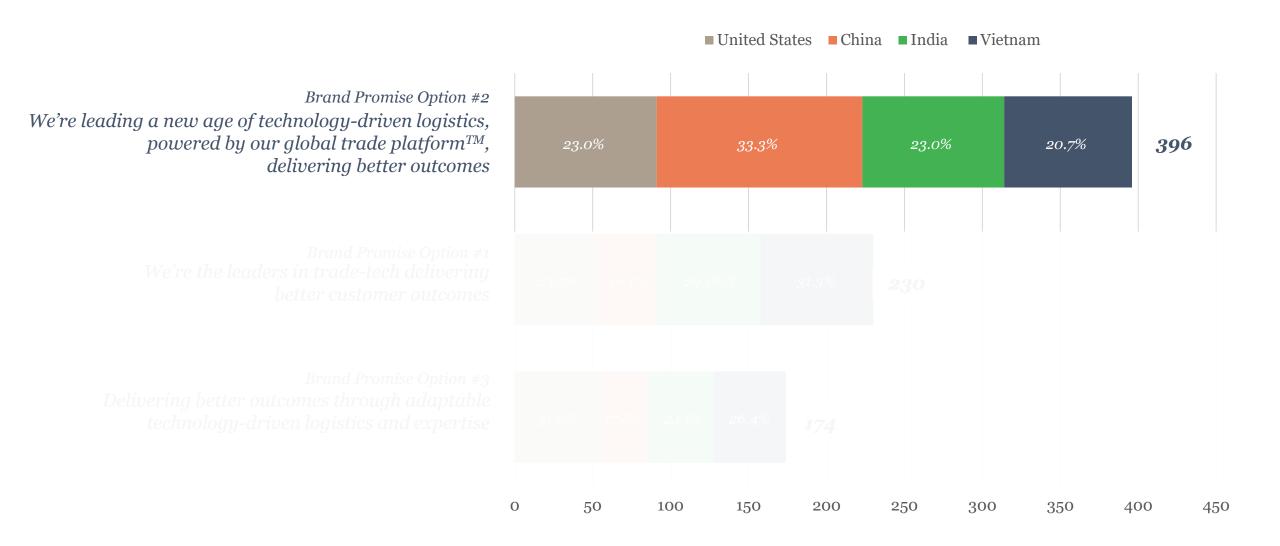
Brand promise option #3

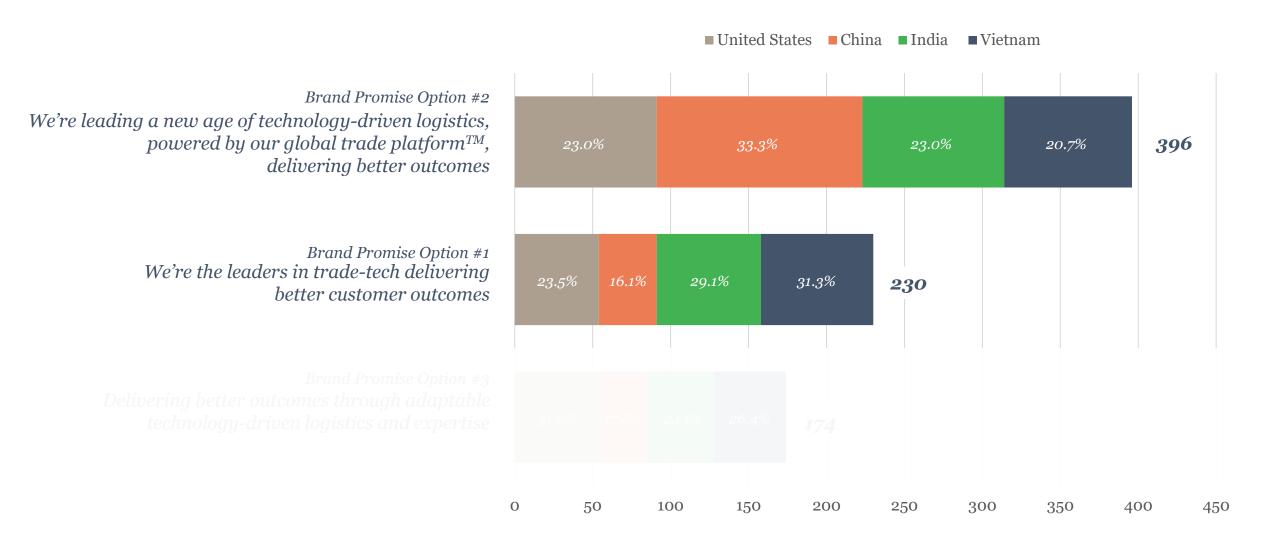


Delivering better customer outcomes through adaptable, technology-driven logistics and expertise.



/B+

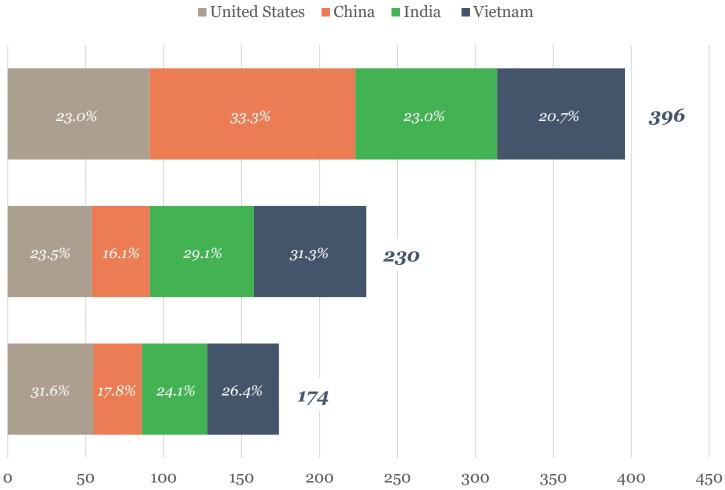


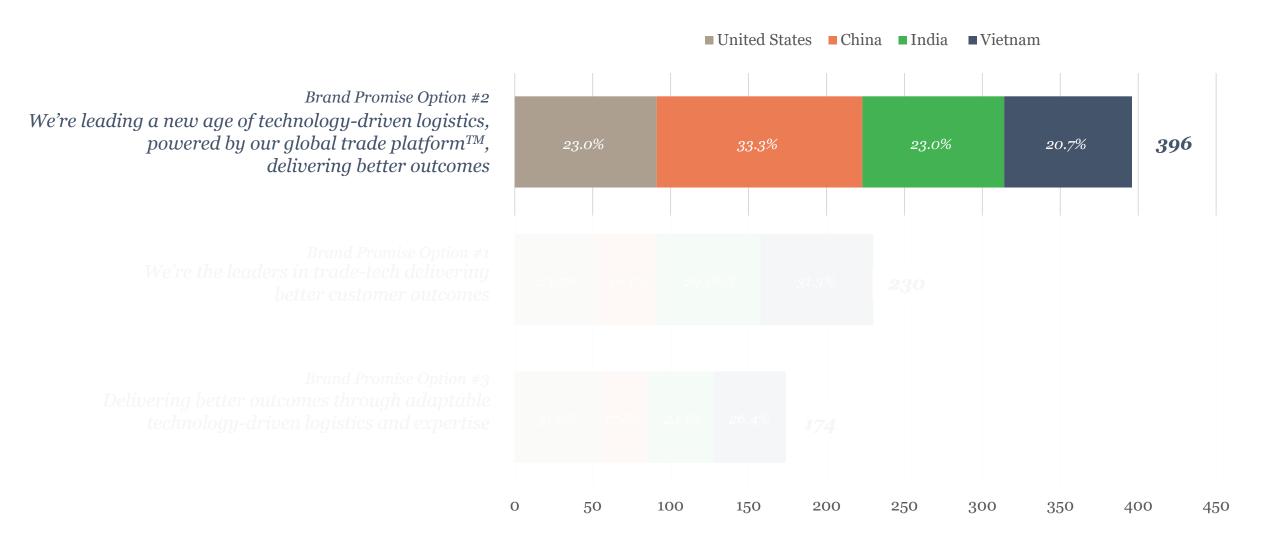




Brand Promise Option #1
We're the leaders in trade-tech delivering
better customer outcomes

Brand Promise Option #3
Delivering better outcomes through adaptable
technology-driven logistics and expertise





Final Cogoport's Brand Promises

BRAND PROMISE (WHAT WE OFFER)



We're leading a new age of technology-driven trade, powered by our **Global Trade Platform**TM, delivering better customer outcomes.

At Cogoport, we believe in simplifying the complex to increase efficiency and maximise trade opportunities.

With the right mix of problem-solving expertise and technology enablement (Global Trade Platform), we continually generate innovative solutions to make trade logistics easy. Our team possesses years of industry knowledge and expertise, and we are committed to adapting to your needs as relationships are our priority. By creating extensive value networks, you can rely on us to deliver a seamless trading experience.

By integrating technology and expertise, we made trade easier.

VALUES (ATTRIBUTES THAT GUIDE HOW WE BEHAVE)



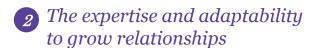
Applied innovation to make trade easy

We believe in the power of innovative thinking. By exploring boundaries and challenging norms, we make trade easy for our customers and partners.









We believe in growing and adding real value to relationships. By leveraging our years of knowledge and expertise, we are able to help you grow.





Seamless networks to deliver reliably

We coordinate all our services to deliver effectively, safely and reliably. Through our extensive networks and connections, you can be assured of a seamless trading experience.







Feedback on Brand Personality

Tangible's Brand Personality Framework

People-oriented attitudes



Charming Sophisticated Polished



Friendly
Warm
Caring



Sociable Active Confident



Fun Cheeky Enthusiastic



Exuberant Theatrical Flamboyant



Rebellious Radical Anarchistic

Fact-oriented attitude



Practical Logical Rational



Dependable Steady Assured



Precise
Meticulous
Studious



Inquisitive
Experimental
Questioning

Harmony-oriented attitudes



Wise Philosophical Knowledgeable



Thoughtful Measured Considered



Serene Calm Composed



Laid back Relaxed Informal

Brand Personality Vote Summary



Dependable, Steady, Assured





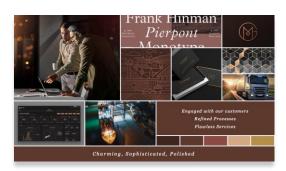
Thoughtful, Measured, Considered





Practical, Logical, Rational





Charming, Sophisticated, Polished





Friendly, Warm, Caring





Precise, Meticulous, Studious





Inquisitive, Experimental, Questioning





Fun, Cheeky, Enthusiastic



Brand Personality Recommendation

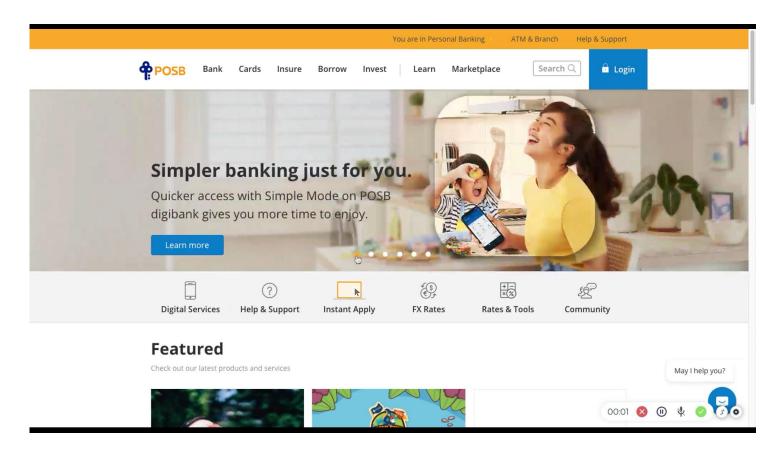
	Similar Brands	Pros	Cons
		ed brand personalities noving forward complex Task-oriented	
Friendly, Warm, Caring	POSB	Good customer service Human	-
Inquisitive, Experimental, Questioning	YOU TRIP	Forward-looking Energetic	-
		Calm Broad Perspective Customer centric	

Brand Personality Vote Summary



Friendly, Warm, Caring



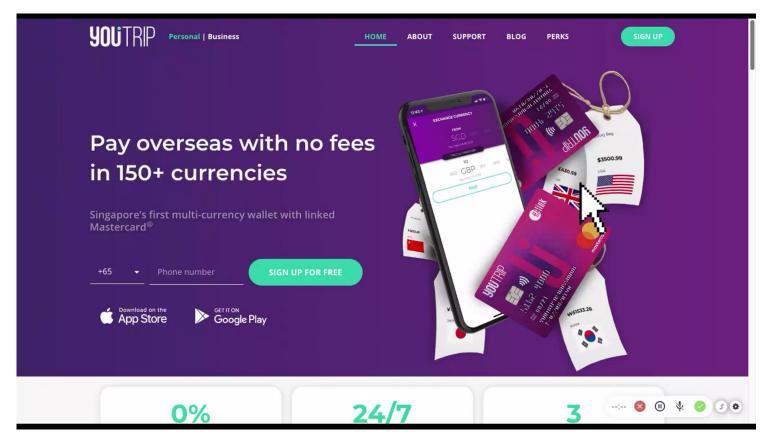


Brand Personality Vote Summary



Inquisitive, Experimental, Questioning













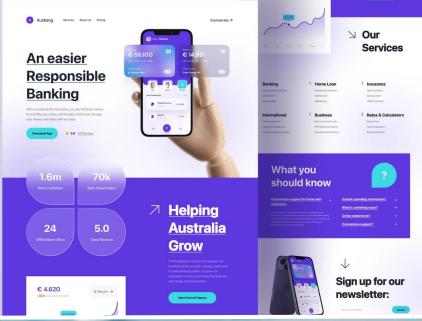








Approachable Customer Service
Pleasant Processes
Helpful Results



















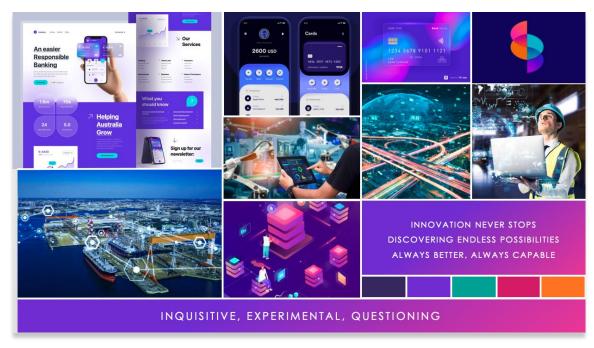
INNOVATION NEVER STOPS

DISCOVERING ENDLESS POSSIBILITIES

ALWAYS BETTER, ALWAYS CAPABLE

Brand Personalities tested





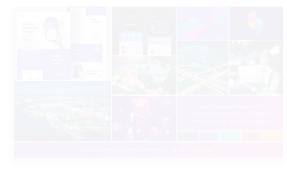
Friendly, Warm, Caring

Inquisitive, Experimental, Questioning

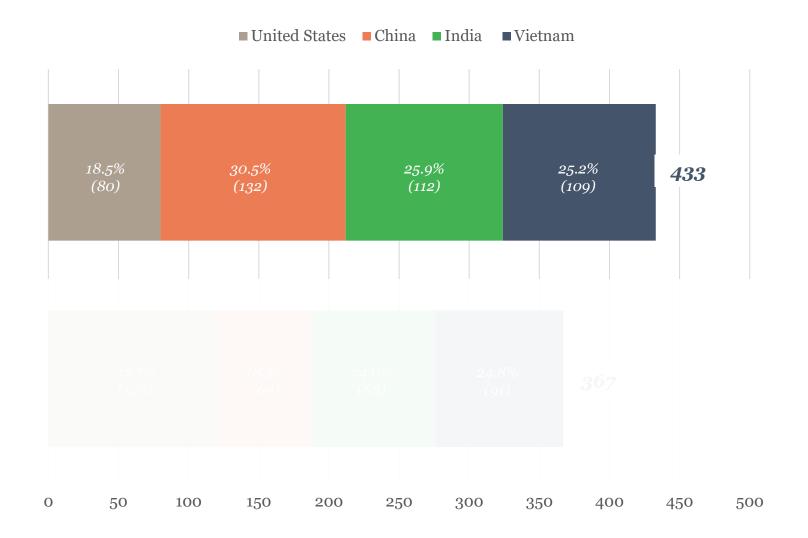
Brand Personalities survey results



Friendly, Warm, Caring



Inquisitive, Experimental, Questioning



Brand Personalities survey results



Friendly, Warm, Caring



Inquisitive, Experimental, Questioning



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By integrating technology and expertise, we made trade easier.

VALUES (ATTRIBUTES THAT GUIDE HOW WE BEHAVE)



Applied innovation to make trade easy

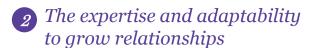
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Naming & identity
Visual & verbal core elements
Communications applications & guidelines
Web, app & digital channel design
Communication ideation & marketing strategy



People & Culture Customer service standards Organizational rituals & initiatives Internal process ideation Uniform design Brand cascades & brand metrics



Products & Services Brand architecture & endorsement strategy Product menu organization

Innovation & new product development
Segmentation & product portfolio strategy
Packaging design

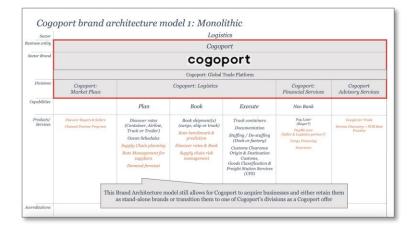


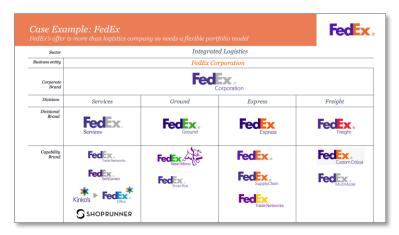
Spaces & Places Retail design Corporate interior design Exhibitions & events



Feedback on Brand Architecture

Option 1 Monolithic Brand (One group & operational brands)

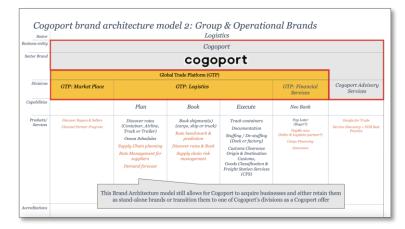




Option 2

Group & Operational Brands

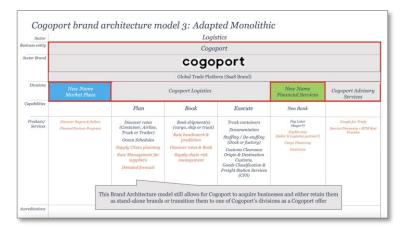
(Platform become market facing brand)



Sector		Engineering			
Business entity	General Dynamic Inc				
Sector Brand	GENERAL DYNAMICS				
Divisions	B2C Private Jets				
Divisional Brands	G				
		Gulfstream			
Offer	New Aircraft	Pre-Owned	Special Mission		
Capability Brand	G800 G700 G650/G650ER G600 G500 G400 G280		Command centers Research Laboratories Secure Transports Flying Ambulances Surgical Suites		

Option 3 Adapted Monolithic Brand (Strategie Puriness units differentiated)

(Strategic Business units differentiated)





Cogoport brand architecture model 1: Monolithic

	_								
Sector	Logistics								
Cusiness entity	Cogoport								
Sector Brand	cogoport								
	Cogoport: Global Trade Platform								
Divisions	Cogoport: Market Place		Cogoport: Logistics		Cogoport: Financial Services	Cogoport Advisory Services			
Capabilities		Plan	Book	Execute	Neo Bank				
Products/ Services	Discover Buyers & Sellers Channel Partner Program	Discover rates (Container, Airline, Truck or Trailer) Ocean Schedules Supply Chain planning Rate Management for suppliers Demand forecast	Book shipment(s) (cargo, ship or truck) Rate benchmark & prediction Discover rates & Book Supply chain risk management	Track containers Documentation Stuffing / De-stuffing (Dock or factory) Customs Clearance Origin & Destination Customs, Goods Classification & Freight Station Services (CFS)	Pay Later (Buyer?) PayMe now (Seller & Logistics partner?) Cargo Financing Insurance	Google for Trade Service Discovery + SCM Bes Practice			
accreditations	This	s Brand Architecture mo as stand-alone brands	•						

Case Example: FedEx



FedEx's offer is more than logistics company so needs a flexible portfolio model

Sector	Integrated Logistics						
Business entity		FedEx Corporation					
Corporate Brand		FecEx ® Corporation					
Divisions	Services	Ground	Express	Freight			
Divisional Brand	FecEx. Services	FedEx ® Ground	FedEx	FecEx ® Freight			
Capability Brand	FedEx Trade Networks FedEx TechConnect FedEx TechConnect SHOPRUNNER	FedEx ® SmartPost	FecEx SupplyChain FecEx Trade Networks	FecEx ® Custom Critical FecEx ® MultiModal			

Cogoport brand architecture model 2: Group & Operational Brands

Sector	Logistics								
Business entity	Cogoport								
Sector Brand	cogoport								
		Glo	bal Trade Platform (GTP)						
Divisions	GTP: Market Place		GTP: Logistics		GTP: Financial Services	Cogoport Advisory Services			
Capabilities		Plan	Book	Execute	Neo Bank				
Products/ Services	Discover Buyers & Sellers Channel Partner Program	Discover rates (Container, Airline, Truck or Trailer) Ocean Schedules Supply Chain planning Rate Management for suppliers Demand forecast	Book shipment(s) (cargo, ship or truck) Rate benchmark & prediction Discover rates & Book Supply chain risk management	Track containers Documentation Stuffing / De-stuffing (Dock or factory) Customs Clearance Origin & Destination Customs, Goods Classification & Freight Station Services (CFS)	Pay Later (Buyer?) PayMe now (Seller & Logistics partner?) Cargo Financing Insurance	Google for Trade Service Discovery + SCM Best Practice			
Accreditations		Brand Architecture mo as stand-alone brands							

Case Example: General Dynamics



General Dynamics have B2B (Military) and B2C private jet capabilities

Sector		Engineering					
Business entity		General Dynamic Inc					
Sector Brand		GENERAL DYNAMICS					
Divisions		B2C Private Jets					
Divisional Brands		Gulfstream					
Offer	New Aircraft	Pre-Owned	Special Mission				
Capability Brand	G800 G700 G650/G650ER G600 G500 G400 G280		Command centers Research Laboratories Secure Transports Flying Ambulances Surgical Suites				

Cogoport brand architecture model 3: Adapted Monolithic

Sector	Logistics								
Business entity	Cogoport								
Sector Brand	cogoport								
			Global Trade Platfo	rm (SaaS Brand)		_			
Divisions 	New Name Market Place		Cogoport Logistics		New Name Financial Services	Cogoport Advisory Services			
Capabilities		Plan	Book	Execute	Neo Bank				
Products/ Services	Discover Buyers & Sellers Channel Partner Program This	Discover rates (Container, Airline, Truck or Trailer) Ocean Schedules Supply Chain planning Rate Management for suppliers Demand forecast Brand Architecture mo							

Case Example: Maxis

Different units to fulfil different customer needs

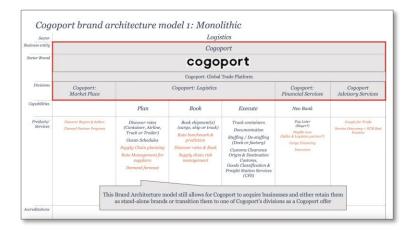


Sector	Telecommunications					
Business entity	Maxis Communications					
Corporate Brand		maxis 💸				
Divisions	Consumer	Business	Budget			
Divisional Brand	maxis 💸	maxis business 🥻				
Products/ Services	Postpaid Home Broadband Mobile, Tablets, Wearables Lifestyle	Mobile & Internet Digital Solutions Internet of Things Payment Solution Voice Solution Business Security Industry Solutions	Prepaid Postpaid Postpaid & Fibre			

Option 1

Monolithic Brand

(One group & operational brands)

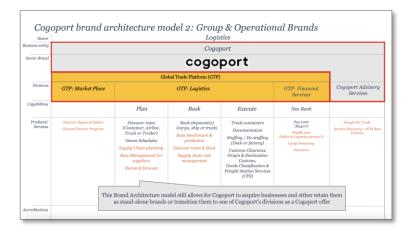


Sector		Integrated	Logistics			
Business entity		FedEx Corp	ooration			
Corporate Brand		FedEx				
Divisions	Services	Ground	Express	Freight		
Divisional Brand	FedEx. Services	FedEx.	FedEx Express	FeeEx.		
Capability Brand	FedEx . Trade Networks	FedEx Bane Delivery	FedEx.	FedEx . Custom Critical		
	FedEx.	FedEx.	FedEx SupplyChain	FedEx.		

Option 2

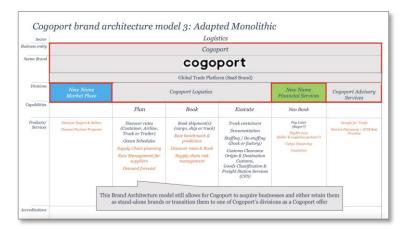
Group & Operational Brands

(Platform become market facing brand)



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Option 3 Adapted Monolithic Brand (Strategic Business units differentiated)











Cogoport brand architecture model 1: Monolithic - Step 1

	1				1			
Sector		Logistics						
Business entity Sector Brand	COGOPOCT® Global Trade Platform™							
Offer		Cogoport: Global Trade Platform						
Divisions	Logistics				Financial Services	Advisory	Market Place	
Divisional Brand	COGOPOCT® Global Trade Platform™			FINEX	COGOPOT [®] Global Trade Platform™	PROJECT Z		
Capabilities	Discover	Plan	Book	Execute	Neo Bank			
Products/ Services	Google for Trade Service Discovery + SCM Best Practice	Discover rates (Container, Airline, Truck or Trailer) Ocean Schedules Supply Chain planning Rate Management for suppliers Demand forecast	Book shipment(s) (cargo, ship or truck) Rate benchmark & prediction Discover rates & Book Supply chain risk management	Track containers Documentation Stuffing / De-stuffing (Dock or factory) Customs Clearance Origin & Destination Customs, Goods Classification & Freight Station Services (CFS)	Services Pay Later Trade Finance PayMe Now (coming soon) Cargo Financing (coming soon) Insurance (coming soon) Money Transfer (coming soon) Services (coming soon) Currency Exchange (coming soon) Currency Exchange (coming soon) Credit Cards Debit Cards Debit Cards Investments (coming soon) Commodities Vaults Tools (coming soon) Education Tools Budgeting Tools	Google for Trade Service Discovery + SCM Best Practice Advisory Services	Discover Buyers & Sellers Channel Partner Program	

Cogoport brand architecture model 1: Monolithic - Step 2

9	1				1		
Sector		Logistics					
Business entity Sector Brand	COGOPOTT® Global Trade Platform™						
Offer			Cogopor	rt: Global Trade I	Platform		
Divisions	Logistics				Financial Services	Advisory	Market Place
Divisional Brand	COGOPOCT® Global Trade Platform™			cogomoney	COGOPOCT® Global Trade Platform™	cogomarket	
Capabilities	Discover	Plan	Book	Execute	Neo Bank		
Products/ Services	Google for Trade Service Discovery + SCM Best Practice	Discover rates (Container, Airline, Truck or Trailer) Ocean Schedules Supply Chain planning Rate Management for suppliers Demand forecast	Book shipment(s) (cargo, ship or truck) Rate benchmark & prediction Discover rates & Book Supply chain risk management	Track containers Documentation Stuffing / De-stuffing (Dock or factory) Customs Clearance Origin & Destination Customs, Goods Classification & Freight Station Services (CFS)	Services Pay Later Trade Finance PayMe Now (coming soon) Cargo Financing (coming soon) Insurance (coming soon) Money Transfer (coming soon) Services (coming soon) Currency Exchange (coming soon) Cards (coming soon) Credit Cards Debit Cards Investments (coming soon) Commodities Vaults Tools (coming soon) Education Tools Budgeting Tools	Google for Trade Service Discovery + SCM Best Practice Advisory Services	Discover Buyers & Sellers Channel Partner Program
Accreditations							I

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Vision, Mission, Values Brand Promise





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cogoport

Global Trade Platform™





Approachable Customer Service
Pleasant Processes
Helpful Results



Logo Summary Recap – (Round 1)

Please vote for your 5 most preferred logos for Tangible to refine further (Using Zoom's annotate function)













cogoport













Option 10



























Option 13









CO9OPORT





Option 17



Option 18



COGOPORT

Option 20



Option 21

Logo Shortlist (Round 2)

cogoport

Summary of "G" Treatment (Round 5)

cogoport

Original

cogoport

Option 1

Rounded smile

cogoport

Option 2

Rounded + Sharp smile

cogoport

Option 3

Option 2 + thinner

cogoport

Option 4

Sharp smile + Shorten "g"

cogoport

Option 5

Angled down "g"

cogoport

Option 6

Angled down "g" + Triangle Ears

Visual Core Elements Summary

Portal making trade-tech easier

Option 1













cogoport

Global Trade Platform™

















cogoport

Global Trade Platform™

cogoport

Global Trade Platform™

COGOPOCT®

Global Trade Platform™

cogoport®

Global Trade Platform™



Primary colours



Secondary colours



Colour palette

Primary colours



Secondary colours









Global Trade Platform

Our Global Trade Platform™ makes it easy for users to access and manage all their trade needs



















cogoport®

Global Trade Platform™



Primary colours



Secondary colours



Logistics



People



Advisory



Market place



Financial Services



Imagery



Style (How it looks)



- Bright, high contrast
- Warm colours
- Candid

Content (What it is)

Logistics







Advisory



Market place



Financial Services



Logistics



People (Investors, Partners, MNCs, MSMEs)













Advisory













Market Place











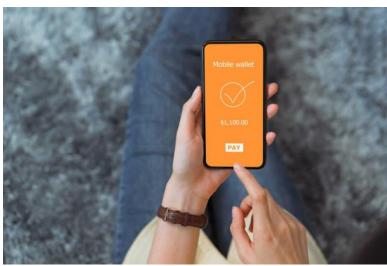


Financial Services













cogoport®

Global Trade Platform™



Trade-tech shaped around you



Primary colours



Secondary colours



Logistics



People



Advisory



Market place



Financial Services



Trade-tech shaped around you

Umbrella Message

We're leading a new age of technology-driven trade, powered by our Global Trade Platform TM , delivering better outcomes.

At Cogoport, we believe in simplifying the complex to increase efficiency and maximise trade opportunities.

With the right mix of problem-solving expertise and technology enablement (Global Trade Platform), we continually generate innovative solutions to make trade logistics easy. Our team possesses years of industry knowledge and expertise, and we are committed to adapting to your needs as relationships are our priority. By creating extensive value networks, you can rely on us to deliver a seamless trading experience.

By integrating technology and expertise, we made trade easier.

	CUSTOMERS (MNC)	CUSTOMERS (MSMES)
Applied innovation to make trade easy We believe in the power of innovative thinking. By exploring boundaries and challenging norms, we make trade easy for our customers and partners.	 Our innovative thinking, coupled with our scalable technology enables exponential growth for your business Our efficient procurement and sourcing help us to reduce the effective costs for you We challenge the boundaries of innovation with our Global Trade PlatformTM to provide the easiest solutions to meet all your global trade needs 	 Our innovative thinking, coupled with our scalable technology enables exponential growth for your business Our efficient procurement and sourcing help us to reduce the effective costs for you We challenge the boundaries of innovation with our Global Trade PlatformTM to provide the easiest solutions to meet all your trade needs
The expertise and adaptability to grow relationships We believe in growing and adding real value to relationships. By leveraging our years of knowledge and expertise, we are able to help you grow.	 We adapt our supply chain processes through our expertise and solutions to allow more trades to take place, so we can continue working with you to add value to your business We believe in leveraging our team's depth of knowledge and expertise to go the extra mile in providing you with the support you need for your businesses to grow further worldwide 	 We continually work with you to improve your supply chain processes through our expertise and solutions, thus adding value to your business by allowing more trades to take place We believe in leveraging our team's depth of knowledge and expertise to go the extra mile in guiding you on your needs for your business to grow We have multiple touchpoints that readily connects you with the expertise required for your business concerns
Seamless networks to deliver reliably We coordinate all our services to deliver effectively, safely and reliably. Through our extensive networks and connections, you can be assured of a seamless trading experience.	 We have a truly global network of all offerings, with strong connections in the geographies being served We offer you our assurance in delivering on the promises we make, through the dedication of our operations team 	 We continually build a truly global network of all offerings, with strong connections in the geographies being served We offer you our assurance in delivering on the promises we make, through the dedication of our operations team

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	INVESTORS & PARTNERS	STAFF
Applied innovation to make trade easy We believe in the power of innovative thinking. By exploring boundaries and challenging norms, we make trade easy for our customers and partners.	 Our innovative thinking, coupled with our scalable technology enable exponential business growth for the long haul Our efficient procurement and sourcing process reduces the effective costs for our partners and customers, thus attracting more businesses We challenge the boundaries of innovation with our Global Trade Platform™ to provide the easiest solutions for users to meet all their trade needs 	 We encourage innovation in you by providing you with the technology needed to enable exponential growth in you We innovate to maximise our efficiency in the business operation so that you can spend your time and effort on matters that truly matter We challenge the boundaries of innovation and our potential with the Global Trade PlatformTM to offer the best solutions in the industry
The expertise and adaptability to grow relationships We believe in growing and adding real value to relationships. By leveraging our years of knowledge and expertise, we are able to help you grow.	 We continually work with our partners to improve supply chain processes through our expertise and solutions, thus adding value to stakeholders in the supply chain industry We believe in leveraging our team's depth of knowledge and expertise to go the extra mile in guiding our stakeholders on what they actually need for their businesses to grow 	 We adapt our business operation to come up with solutions that can improve our process to help you maximise your growth potential We believe in leveraging our knowledge and expertise to go the extra mile, adding value to your career path where we can
Seamless networks to deliver reliably We coordinate all our services to deliver effectively, safely and reliably. Through our extensive networks and connections, you can be assured of a seamless trading experience.	 We digitise existing value networks, which allows us to continue to grow on the backs of relationships that have been formed over years We have a truly global network of all offerings, with strong connections in the geographies being served We offer our investors/partners assurance in delivering on the promises we make, through the dedication of our operations team 	 We believe in maintaining a close employee network which allows us to grow on the backs of relationships that have been formed over years We value our existing employee network, and keep our doors open to you at any point in your career path We are dedicated to our promise to you in ensuring a healthy working environment where you can gain valuable experience

cogoport

Global Trade Platform



Trade-tech shaped around you



Secondary colours

Primary colours





Pantone Yellow CP

CO MO Y100 KO

R252 G220 B0

#FCDC00

Logistics



People



Advisory



Market place



Financial Services

Pantone 186 CP

R238 G52 B37

#EE3425

CO M100 Y100 KO



External Typeface:

Pluto Bold Pluto Regular

Web-safe Typeface: Ubuntu

Internal Typeface: **Verdana Bold**

Verdana Regular

Typefaces

External Typeface:

Pluto Bold Pluto Regular

Your marketing teams and external communication partners will need to have this

Web-safe Typeface:

Ubuntu

Internal Typeface:

Verdana Bold Verdana Regular Pre-Installed font on all PCs. You'll use this for PowerPoint, Word & Excel **Icons**



Logistics



Financial

Services





Aduisory

Market Place

Shape strategy

Illustrations





External Typeface:

Pluto Bold Pluto Regular

Web-safe Typeface: Ubuntu

Verdana Regular

cogoport

Global Trade Platform™



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Primary colours



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Logistics

People



Advisory



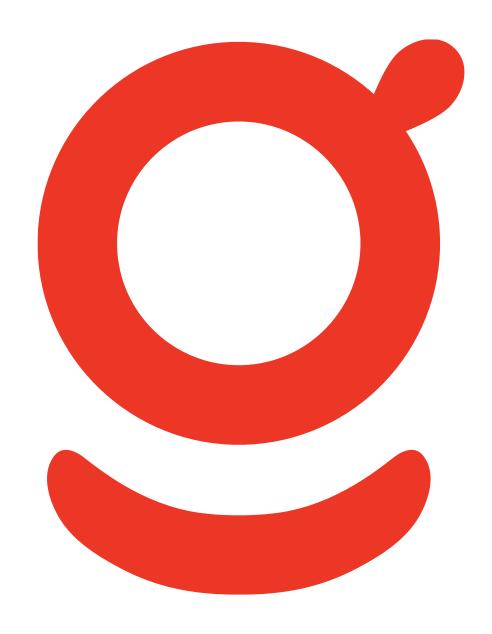
Market place

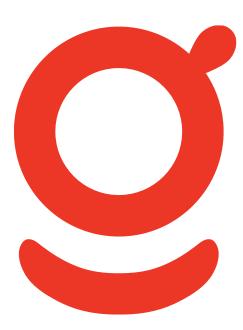


Financial Services









 $Logo \ "G"$

















Narrow "G"

Allows more space for content

Icons



Logistics



Financial Services



Advisory



Market Place

Website icons





















Logistics



Financial Services



Advisory



Market Place













Trade-tech shaped around you

Icons



Logistics



Financial

Services





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Advisory



Market place



Financial Services



Graphic – The 'portal'



Graphic – The 'portal'





Financial Service





Advisory



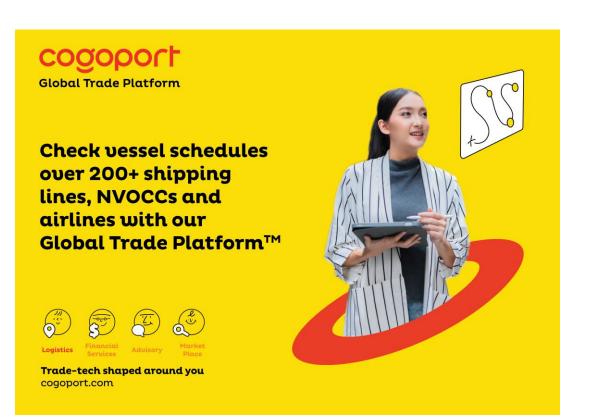


Market Place

Graphic – The 'portal'







Icons



Logistics



Financial

Services





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Market place



Financial Services





Stationery systems

Business Card (x1 print, x1 Digital)

- Options



Option 3

Business Card (x1 print, x1 Digital) – Option 2





Electronic media

EDM (Electronic direct mailer)

cogoport Global Trade Platform™

All your trade needs made simpler with our Global Trade Platform™

Trade-tech shaped around you





Cogoport uses ground-breaking technology and analytics to move freight faster, cheaper, and more efficiently. It is not too late to set your finances right, book your shipment now and pay us later

Read More



Global Smart Shipping Fleet to Rise by 25 Per cent in 2026

In a sign of forthcoming times, the global telematics equipped container fleet is expected to rise eight-fold in the next five years. Amid wider adoption, Drewry's latest Container Census & Leasing Annual Review and Forecast for 2022/2023 highlighted this matter recently.

Read More

COGOPOCT 6th floor, Ackruti Trade Centre, Rd Number 7, Kondivita, Andheri East

Of in



Meet Cogomoney!



Indian Economy: August 2022

India has become the world's fifth-largest economy after it overtook the United Kingdom in end-March 2022. Excess liquidity in the economy is being withdrawn through monetary policy measures, while Indian securities markets have become an outlier in the

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To: John Tan

cocoport

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Read More





cogomoney

Read More





Industry trends

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Read More

Global Trade Platform

6th floor, Ackruti Trade Centre, Rd Number 7, Kondivita, Andheri East, Mumbai, Maharashtra 400069, India







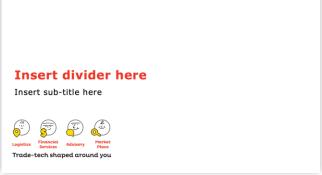
Marketing material

PowerPoint template









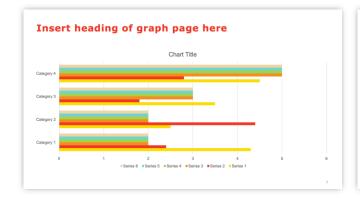
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cogoport Global Trade Platform™

Thank you!









Trade-tech shaped around you





Advertising system

Colour print ads - Marketing



Ship now, pay later!

cogomoney









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cogoport

Global Trade Platform™

Check vessel schedules over 200+ shipping lines, NVOCCs and airlines with our Global Trade Platform™









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Newsletter

Newsletter (Masthead/cover design & 2 spreads)





India Sugar Exports and Outlook



ndian Sugar Mills Association (ISMA) has government of India capped sugar released the preliminary estimates for exports at 10 million tons in the current sugar production for 2022-23 marketing 2021-22 marketing year to maintain the

6 million tons in the current marketing from key growing states, the prospect of sugarcane crop has brightened owing to

etter rains in major growing states of evication in Littar Prodesh. which will leave a surplus of about 8

The growth was achieved despite Syria, Canada, Australia, South Africa, logistical challenges posed by Could-19 Germany, France, New Zealand, pandemic in the form of high freight Denmark, Israel, Russia, Egypt, etc. rates, container shortages, etc.

astounding growth of 291% from USD 118 exported sugar worth of USD 769 million. FY 2021-22. As per the Directorate (USD 561 million), Sudan (USD 530 million) General of Commercial Intelligence and and U.A.E. (USD 270 million). India also Statistics (DGCI&S) data, India exported exported sugar to Somalia, Saudi, Arab, Malaysia, Sri Lanka, Afghanistan, Iroq, Pakistan, Nepal, China, etc. Indian Sugar export jumped 65 per cent in sweetener has also been imported by 2021-22 corresponding to previous year. USA, Singapore, Oman, Qatar, Turkey, Iran,

Uttar Pradesh, Maharashtra, and Sugar Exports India Karnataika account for nearly 80 percent According to the DGCI&S data, India had of the total sugar production in India. The exported sugar worth of USD 1.97 billion in other major sugarcane-producing states 2019-20, which rose to USD 2.79 billion in are Andhra Pradesh, Gujarat, Madhya Pradesh, Odisha, Tamil Nadu, Bihar,

Container Self-sufficiency Key for India's Export Ambitions

India has just started taking baby steps in building a robust container ecosystem. Scarting utth indigenous manufacturing competencies. Until recently, India uso incompetencies. Until recently, India uso incompetencies until repetency dependent on China, the world leader in container manufacturing. production to meet this demand.

This strategy of import dependence freight rates soured. time when China itself suffered container pandemic, including suffering box production and sales drops in 2019.

In the second half of 2020, during the trade boom gave rise to unprecedented demand for containers, catching many Chinese producers by surprise, Could-19

A Bloomberg report highlighted that there was a surplus stock of up to 3 million empty TEUs at Chinese parts by March-end 2020 and another 1.2 million under storage with container manufacturers.

Chinese Economies of Scale Cost Indian Players

ing container nearly 20 years ago with HIM Contribers (Kollysto) but all of them local containers in Delhi.

cheap labor, pientiful quallability of rauand achieve economies of scale.

Compared to India-manufactured con tainers which were costing up to Rs 146,000 (Rs 1.46 lakh) a box, Chinese containers were coming at a competitive price of around Rs 73,000 apiece, forcing Indian players out of business.

For economical container manufacturing, experts believe india should emulate China by employing scrap as a raw ma-

The BusinessLine report noted that India terial. According to industry experts. China managed to become the top pro-ducer of ISO containers by virtue of

competitive but first it should emerge as a

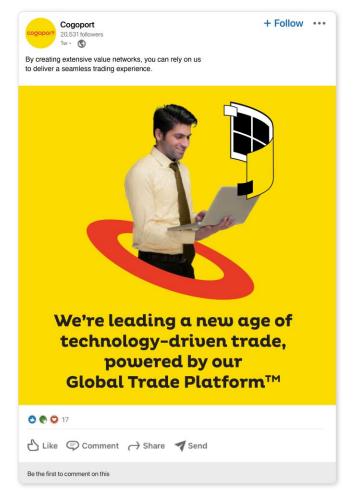
project that India will need at least



Social media strategy

Social Media Post: LinkedIn

Example of posts:





Brand Building Post

Promotional Post

Content for LinkedIn

1. Publish thought pieces related to your industry and establishing thought leadership

LinkedIn is a platform where users are encouraged to share insights and new ideas. By posting original content, the Cogoport brand can become more recognisable to your network and audience, further consolidating its position as the future of custom builds.

2. Capture and communicate your milestones

Sharing company milestones will communicate cogoport's mission and vision, and give the audience an insight into your business.

Audiences tend to assume that if you have been successful, you will continue to be. It puts the company in a positive light and builds trust with potential customers.

3. Promote platform & services

Social Media Posts: Facebook

Example of posts:



Ship now, pay later!
COGOMONEY

Chares

Cogoport

30 mins 🕙

It is not too late to set your finances right,

Brand Building Post

Promotional Post

Content for Facebook

1. Publish thought pieces

LinkedIn is a platform where users are encouraged to share insights and new ideas. Post things such; podcast, articles, tips, etc.

2. Capture and communicate your milestones

Sharing company milestones will communicate cogoport's mission and vision, and give the audience an insight into your business.

3. Tutorials

Post short tutorials about The Global Trade Platform.

3. Testimonials

Post testimonials of customers who have used The Global Trade Platform. This can generate interest and build trust with your audience.



Brand Book

Staff brand book design





























Website Design



All your trade needs made simpler with our Global Trade Platform™



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Read More





Website design (Desktop)















Content to be added

To design x10 desktop pages:

- 1. Homepage
- 2. Products Main page
- 3. Ocean: FCL individual page
- 4. Pay Later individual page
- 5. Trade Finance individual page
- 6. Partners Main page (showcasing Our Networks, Our Partners, Channel Partner Program)
- 7. Freight Forwarders individual page
- 8. About Us page
- 9. Blog page
- 10. News & updates



All your trade needs made simpler with our Global Trade Platform™



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Read More







Our capabilities & your project



Vision, Mission, Values **Brand Promise**





It's all the same thing:
YOUR PURPOSE



Marketing & Communications
Naming & identity
Visual & verbal core elements
Communications applications & guidelines
Web, app & digital channel design
Communication ideation & marketing strategy



People & Culture

Customer service standards
Organizational rituals & initiatives
Internal process ideation
Uniform design
Brand cascades & brand metrics



Products & Services
Brand architecture & endorsement strategy
Product menu organization
Innovation & new product development
Segmentation & product portfolio strategy
Packaging design



Spaces & Places Retail design Corporate interior design Exhibitions & events





This is not a jersey. This is opportunity...

People & Culture: Opportunities to create your own culture

Opportunities:

. Develop Hiring, Induction and Alumni Relations program



Opportunities to create your own culture



Hiring, Induction & Alumni relations



New Business Development



Customer Service



CSR Sustainability



Loyalty & Rewards



Processes & initiatives



Rituals & Activities



Knowledge management

Employment Journey



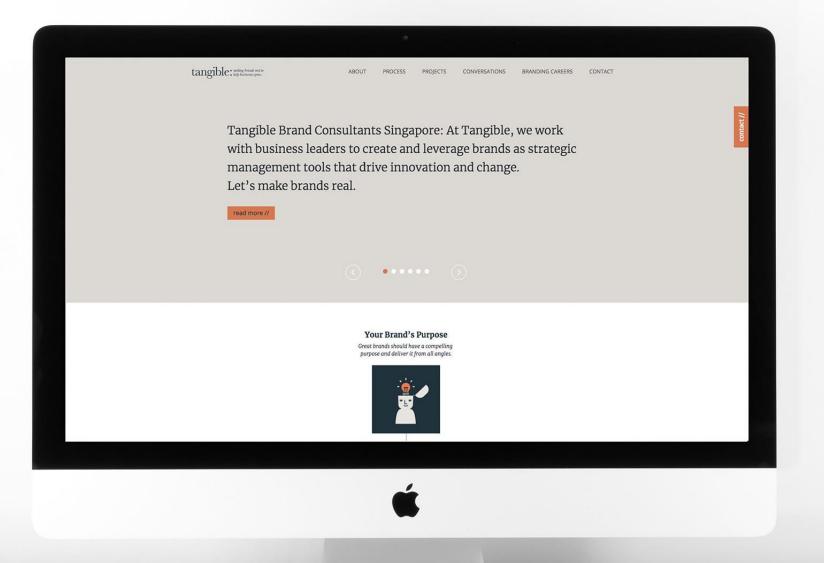




Recruitment > Interviews > Induction

Tell us about your experiences and opportunities!





Thank You!

If you would like to find out more about us & branding please visit our website:

www.tangible.com.sg